



OUR BIG IDEA

Small and Medium Enterprises (SMEs) are the backbone of India's economy, contributing significantly to GDP and employment.

INDUSTRY OUTLOOK - SME's in India

17%

Contribution to GDP

45%

Share of Industrial output

40%

Share of Exports

69 MN

Total Employment: 60%

1.3MN

Job creation every year

SUCCESS

Benefits



Tax Benefits

- No tax on equity infusion in the company As per the Finance Act,2012 a company is liable to tax on equity infusion, if the equity shares are issued at premium exceeding the fair price. Such tax is not applicable in case the shares are listed.
- No tax on distressed business purchase
 Acquisitions of shares of an unlisted
 company below net-worth attracts tax on
 investors such a tax incidence is mitigated
 if the shares are listed.
- No tax on Buy back of shares
 Tax @ 20% on buy back of shares is not applicable if the shares are listed.



Reduced cost of borrowing

Listing often leads to improvement in credit rating, which in turns enables raising of loans at a reduced rate of interest.



Easy access to capital and financing opportunities

Listing facilitates enormous financing opportunities in terms of raising equity and beneficial treatment in terms of cost at which funds can be raised.



Stakeholders Comfort

Listing adds to the comfort of stakeholders such as customers/lenders/creditors of the company, which in turn, results in increased order book, better negotiated business terms like credit period, margin, favorable contractual covenants etc.



Visibility- Profile building

The companies listed on the stock exchange get recognition, as well as are followed by the investors and analysts.

Listing of company provides a platform for recognition and visibility.

Requirement & Eligibility

SEBI BSE NSE Migration Process

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- Post issue paid up capital shall be max Rs 25 crore
- Minimum application amount/trading lot Rs 1 Lakh
- Min. IPO Size of 25% of post issue capital with minimum 50 investors.
- Mandatory market making for 3 years with share inventory of 5% of IPO. Total buy obligation is 25% of IPO.

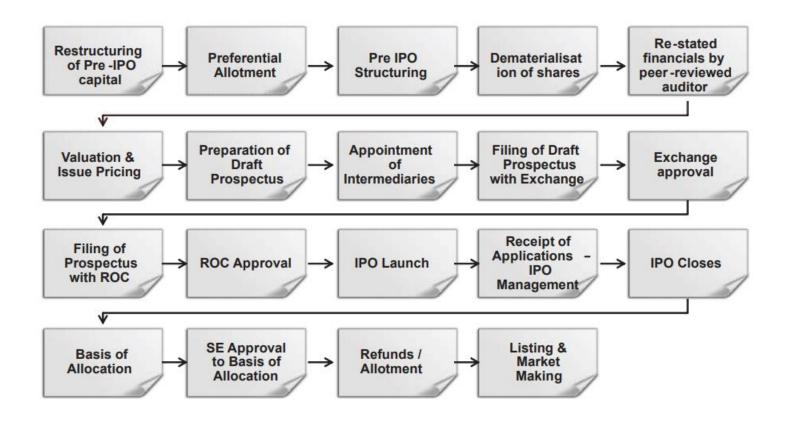
- Maximum post-issue paid-up capital of Rs. 25 Crores.
- Net tangible assets of at least Rs. 3 Crores (per latest audited results).
- Minimum 3 years of successful operation, or funding from banks/government if less than 3 years, or parent company/group listed for 2 years.
- Positive net worth and positive cash accruals (EBDT) from operations.

- Max Post issue paid-up capital: 25 cr.
- Track record of at least 3 years
- Positive EBDT from operations
- Positive Net Worth

- Paid up capital 10 crore or more
- Market Capitalization at least Rs 25 Crore of more
- 2/3rd non-promoter shareholder approval by postal ballot
- Preparation of filing of information memorandum
- Clean track record as per SCORES only

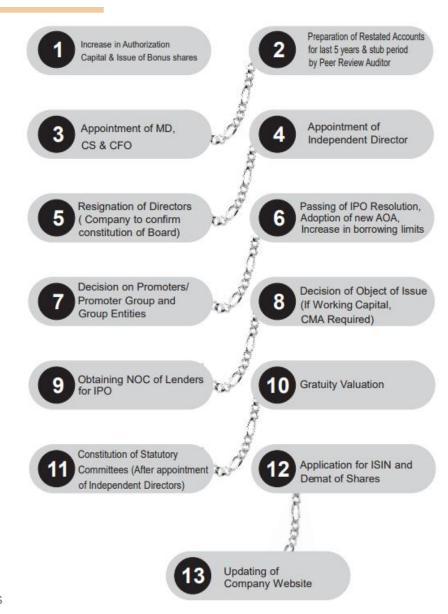
60 Days Easy Process and Norms

SME IPO can be completed in 60 days with Easy Processes & Norms



^{*}Subject to receipts of Documents & Approvals

Procedures



Future of SME IPO's



FUNDING RAISED BY SME IPO's in 2023- EXAMPLES

Companies	IPO Funding
Shera Energy Limited	45.46 Crores
Insolation Energy Limited	22.16 Crores
Infollion Research Services Limited	21.45 Crores
Cool Caps Industries Limited	11.65 Crores
Tutorials Point India Limited	7.00 Crores

These are few examples of companies featured on the SME Market in 2023.

THE SME MARKET: 2023 LISTING GAIN EXAMPLES



Companies	Listing Gain	Issue Price	Listing	Current Price*
Basilic Fly Studio Limited	193%	Rs 97	Rs 284.55	Rs 289.60
Bondada Engineering Limited	99.5%	Rs 75	Rs 149.62	Rs 331.10
Asarfi Hospital Limited	99.5%	Rs 52	Rs 103.74	Rs 99.46
Kaka Industries Limited	99.5%	Rs 58	Rs 115.71	Rs 171.45
Infollion Research Services Limited	142.13%	Rs 82	Rs 198.55	Rs 179.80

These are few examples of companies featured on the SME Market in 2023.

^{*} Last price updated on 31st October, 2023

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